

# HOU-REN-SOU SKILLS

HCM : 05-06/02/2026

HN : 02-03/02/2026

✓ Your superior becomes angry with you because you, sometimes, do not report those you suppose unnecessary. Then, you wonder what we need to report and what we need not.

✓ After hearing you report, your superior usually cannot grasp it and question you again "In short, what do you want to say?" You want to know how to present a report clearly and sufficiently!

✓ Information exchange in your company after running through many levels is commonly not precise anymore.

✓ Your superior does not trust in what you present and always questions "Why?", "Are you sure?" etc. You want to know how to persuade your superior!

## OBJECTIVE

- Self assessment of Hou-ren-sou skill and awareness of one's weaknesses.
- Understanding the importance, implementation process and application of Hou-Ren-Sou to the reality of work.
- Improve the ability to present the problem efficiently "easy to grasp, persuasive and stick to the point".

## TARGET

- ✓ Staff
- First-line Manager
- Middle Manager
- Top Manager

## 2-DAY TRAINING

Communication with superiors and colleagues effectively!

**Part 1: Are you confident in your ability to communicate with your superior?**

~ Self examination and self assessment of communication skill ~

**Part 2: Practice the Hou-Ren-Sou skill and execute business efficiently!**

- When and how to present a report briefly, clearly and sufficiently.
- When and how to contact clearly, smoothly and to the right audience.
- When and how to discuss quickly and with good result.
- How to receive orders from your superior effectively.

**Part 3: Present your ideas to the superior persuasively!**

- 5W2H Rule
- Whole-part Rule (Whole-part-Whole)
- PREP Rule (Point - Reason - Example - Point)

**Part 4: Apply Hourensou to your work from tomorrow & Action Plan**

~ How to apply Hou-Ren-Sou to solve current communication problems with superior ~

※ The above content is subjected to change without prior notices

1

The training program is specially designed for Japanese businesses, meeting the needs of improving the quality of human resources in the company.

2

The team of Vietnamese trainers are highly skilled and experienced in teaching, with extensive practical experience working in Japanese companies.

3

The training format and environment are dynamic, encouraging active participation, feedback, and discussions from the participants. There are practical topics applied after the course.

WHY  
CHOOSE  
AIMNEXT



AIMNEXT  
Professional Training & Consulting



Head office in HCMC:

Address: T floor, Nam Giao Bldg. 1, 261-263 Phan Xich Long, Ward 2, Phu Nhuan Dist., HCMC  
Tel : +84 (0)28 3995 8290

Representative office in Hanoi:

Address: 12A Floor, Sao Mai Building, No.19 Le Van Luong St., Thanh Xuan Dist., Hanoi  
Tel : +84 (0)24 6685 0388  
Mail: training-vn@aimnext.com

In charge Ms. Loan Anh (English, Vietnamese)  
Mr. Nagayoshi Tasuku (Japanese)



## TRAINING TIME & VENUE

Ho Chi Minh 05-06/02/2026 (Thu - Fri)

Time: 8:30 ~ 16:30

Venue: T Floor, Nam Giao 1 Building,  
261-263 Phan Xich Long, Ward 2, Phu Nhuan Dist.

Ha Noi 02-03/02/2026 (Mon - Tue)

Time: 8:30 ~ 16:30

Venue: 12F, Indochina Plaza Tower, 241 Xuan Thuy,  
Dich Vong Hau Ward, Cau Giay Dist.



## TRAINER

Ms. T. T. T. THUY

- Graduated Master of Business Administration (MBA) from the CFVG (Centre Franco-Vietnamien De Formation à La Gestion).
- More than 17 years of working experience in supply chain planning, training staff, leading KAIZEN in Japanese and European companies.
- 5 years experience of management and operation in training field. Training Business Management and Soft-skills, consulting Kaizen for adult learners at many levels of employees in Japanese companies.



## COURSE INFORMATION

[Language]

Vietnamese

[Fee]

5,400,000 VND/person

(Lunch for 2 days incl., VAT excl.)

**For company with 2 - 4 participants, training fee is discounted 5%; with 5 or more participants, discounted 10%.**

(Applied separately for training in HCM and in HN)

[Method]

We applied offline training

[Participants]

HCM: 28 people - Ha Noi: 30 people  
(First-come, first-served basic)

[Registration]

Fill in the attached "Application form" and send to AIMNEXT via Email (training-vn@aimnext.com)